

**BRIAN
WELSH**

**Senior
Consultant**

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Fees:
Consulting
\$150.00 per
hour

Court Testimony
\$ 225.00 per
hour

Travel:
\$0.00 to
\$100.00 per hour
depending on
project



GOAL

Provide detailed consulting services to insurance companies using my 28 years of knowledge, experience, and training. Handle all commercial and residential perils including but not limited to fire, water, wind, hail, deterioration, explosion, collapse, construction defects, etc., in a timely manner.

KEY SKILLS

- Xactimate Software
- Large commercial loss scoping, planning, estimating, and management
- Detailed reports and estimates
- Determine the cause and origin of all losses other than fires
- HAAG certified roof inspections for commercial and residential buildings
- Appraisals and Umpire
- Contractor negotiations
- Provide disaster preparedness plans for commercial and residential companies
- Total loss evaluations and building re-creation
- Computer Programming
- Replacement cost and actual cash value determination
- Building code compliance issues and costs
- Project design and planning
- RS Means estimates and building valuations
- Engineering Analysis
- Structural stability evaluations
- Electrical, HVAC, Plumbing systems evaluations
- Blasting damages
- Clerk of the works and emergency service monitoring and evaluations
- Desk review and evaluations
- Projects consulting budgets. Approximate fees discussed up front

Examples of Recent Small & Large Consulting Projects

- Large country club fire in North Carolina
- Large fire to a furniture store in Arkansas
- Fire to a restaurant in New York City
- Large fire to a restaurant in Buffalo
- Water damage to a Pennsylvania Hotel
- Hail evaluation report to a commercial office building
- Emergency room Microbial growth removal cost and evaluation
- West Virginia 18 story water damage to a hotel
- 30-unit fire damage in Ohio
- Emergency shoring of a large historical church in Ohio

CERTIFICATIONS

- Xactimate Level 2
- Certified Commercial Mold Inspector
- Certified Residential Mold Inspector
- Certified Mold Remediation
- Certified IICRC Master Fire and Smoke Restorer
- Certified IICRC Journeyman Textile Cleaner
- Certified IICRC Fire and Smoke
- Certified IICRC Water Damage
- Certified IICRC Applied Structural Drying

MEMBER OF:

Association of Specialists in Cleaning and Restoration
Pennsylvania Builders Association
International Society of Explosive Engineers
National Institute of Disaster Restoration



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- Certified IICRC Upholstery and Fabric Cleaning
- Certified IICRC Odor Control
- Certified IICRC Health & Safety
- Certified IICRC Carpet Cleaning
- Blood Borne Pathogen Safety Training
- Haag Certified for Commercial and Residential Roofs
- Insurance Subrogation
- FAA certified drone pilot# 4315303

PROFESSIONAL EXPERIENCE

Senior Consultant

G.S Jones Restoration Consulting ~ 2013 – Present

Duties included the inspection of commercial, industrial, and residential properties involving damage from fire, collision, collapse, water, wind, deterioration, explosion, construction defect, etc., and providing information and opinions on such items as (but not limited to):

- Scope of repair (Commercial & Residential)
- Repair cost valuation
- Replacement cost valuation
- Cause & Origin of damages (“Not for fire”)
- Code compliant issues and costs
- Construction defect issues and repair
- Actual Cash Value determination
- Xactimate estimates & photos
- Contractor Negotiations
- Design and development of disaster preparedness programs for commercial businesses
- Designed a website for disaster preparedness and a library management program for consulting

Project Manager - Estimator

Kress Brothers Builders ~ 2008 -2013

Emergency Services:

- Receive the initial call from the insurance company or insured
- Obtain as much information as possible about the insured and the job
- Discuss the processes of emergency services with the insured
- Discuss the responsibilities of the homeowner and contractor
- Call an on-call crew out to the jobsite
- Determine their responsibilities and the drying equipment needs
- Follow up with job progress and assign to an available estimator

Repair Work:

- Received a file from the estimator once a contract is signed by the insured
- Reviewed the file and asked the estimator questions about their estimate
- Make a call to the homeowner to give them a schedule start date
- Assign a crew to do the work
- Call and get needed subcontractors involved
- Coordinate the work with the crew, owner, and subcontractors
- Update the adjusters as needed
- Write all supplements and additional work orders
- Finalize job checks and balances
- Send out final invoices

IT work:

- Designed a computer program to automatically order materials that would be delivered to the crews the next morning
- I assisted their outside IT professional with updates, repairs, and trouble shooting
- Designed a program for the purpose of tracking all claims that were called in. Kept track of claim numbers, managers, estimators, and status
- Designed a program to track all the work done by the marketing department. The program tracked their time, companies they were seeing, and what they did when they went to see them
- Designed a search program for their master job list

Project Manager - Estimator

FireDex of Butler ~ 2004 -2008

Duties included the inspection of commercial and residential properties that have been damaged from fire, water, and all other insurance related perils. Daily activities were as follows:

Emergency Services:

- Handle emergency services that are called in from the insured or insurance company
- Set up drying equipment and monitor it daily
- Write detailed Xactimate estimates for emergency services
- Implemented the use of Applied Structural Drying to increase profit and decrease labor costs. I taught this style of drying to others in the company
- Invoiced the emergencies upon completion

Repair Work:

- Wrote very detailed Xactimate estimates
- Handled many large loss claims and small
- Signed contracts with the insured
- Complete checks and balances of all completed jobs
- Worked as a team with the project managers
- Invoiced final work

IT Work:

- Wrote a computer program to manage the master job list
- Wrote a computer program for project management. This was written to help the project managers control their costs on a job
- Wrote a computer program for additional compensation which the company implemented. The owners of the company used this program to check estimator and project manager performance at the end of the year. They gave bonuses based on certain criteria
- Wrote a computer program to manage drying records and readings on emergency services

Additional

- Received performance awards for 2005 and for 2006.
- Received perfect attendance awards for 2005, 2006, and 2007

Safety Manager – Lead Carpenter

Mistick Construction ~ 2004

Duties for this job were for one large project. All the work I did for Mistick was on a personal care facility. This included the following types of work:

- Layout and installation of doors, walls, blocking and exterior trim
- Daily inspection for safety

- Checked the entire site for safety violations and fixed any problems
- Created material lists for different tasks
- Created mock up presentations for owners and architects
- Inspected and repaired the work of all subcontractors on the site
- Operated man lifts for inspections
- Operated forklifts for material handling and moving

Owner - Operator

B Welsh Contracting ~ 2000-2004

Daily business management included:

- Writing estimates and contracts for residential and commercial buildings
- Designed and created a company website
- Designed and created estimating software that automatically printed a contract and a proposal
- The type of work that I focused on was framing, exterior trim, roofing, decks, and interior trim

Developed long lasting relationships with builders in order to stay busy throughout the year.

Estimator - Manager

Action Builders ~ 1995-2000

Daily work included:

- Solicited work from builders around Pittsburgh and surrounding areas
- Developed builder relationships to promote repeat business
- Prepared estimates for framing, roofing, exterior trim, and interior trim
- Signed contracts for large residential homes
- Signed contracts to build entire gated communities. Multi-unit buildings
- In charge keeping 70 employees busy with year-round work

Designed and managed the estimating system for the company using computer code.

EDUCATION

Information Technology

- *Point Park College 1999-2002*

Associates Degree in Specialized Construction Technology

- *Triangle Tech 1992 - 1994*

Certificate in Construction Technology

- *Beaver County Technical School 1990-1992*

Certified Remote Pilot

- *Department of transportation and Federal Aviation Administration*

HAAG Certified Inspector

- *Certified to inspect residential and commercial roofs*

Certified Mold Remediator

- *Certified to perform Mold remediation for residential and commercial projects*

Certified Mold Inspector

- *Certified to inspect and test growth in residential and commercial losses*

Certified Arial Work Platform Operator

Certified to work on boom lifts and scissor lifts at any height